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WEST VIRGINIA HOUSE OF DELEGATES
OFFICE OF THE SPEAKER
CHARLESTON 25305

ROBERT S. KISS
SPEAKER

January 5, 2000

Rodney E. Slater, Secretary
U.S. Department of Transportation
400 Seventh Street, SW
Washington, DC 20590

RE: US-China Air Services (2001)
Docket OST-99-6323

Dear Secretary Slater:

I write regarding the recently signed US-China air services agreement and its important impact on the State of West Virginia's economy. Specifically, I am writing in support of United Parcel Service's application to provide new service to China. Under this agreement, UPS could commence service on April 1, 2001.

Today, there is no competition in the US-China air express service market. By providing the designation to United Parcel Service, the U.S. Government will be giving consumers and businesses in West Virginia the benefits that naturally accrue in a competitive market. Passenger carriers and general airfreight carriers cannot compete effectively in the air express market today. Rather, West Virginia needs the comprehensive, next-day service to China markets that United Parcel Service can provide to every address in the state.

Further, United Parcel Service's designation will provide significant economic benefits to West Virginia. With over 1,000 employees in our state, UPS has an average daily pick-up and delivery volume of over 86,300 packages. If awarded the designation, UPS will provide my constituents with an important link to China, as well as providing jobs in our state. UPS must receive the designation in order to help fuel West Virginia's economic growth in the coming century.

I appreciate your consideration and assistance to the citizens of West Virginia.

Sincerely,

A handwritten signature in black ink, appearing to read "Robert S. Kiss".

Robert S. Kiss
Speaker