



U.S. Department of  
Transportation  
Office of the Secretary  
of Transportation

39211

JUL 24 1998

7,800 110-00 7  
Docket OST-98-3863  
Correspondence - 83  
Part 300 File

400 Seventh St S W  
Washington DC 20590

The Honorable Ivan C. Lafayette  
New York State Assembly  
Albany, NY 12248

Dear Mr. Lafayette:

Thank you for your letter to Secretary Slater in support of air transportation from New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from New York with service beyond Brazil to Uruguay. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

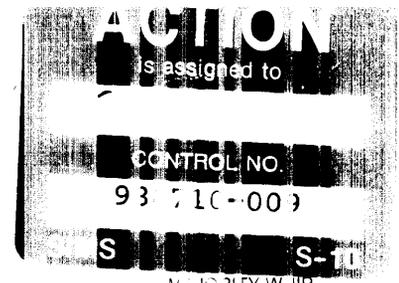
Sincerely,

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs

DEPARTMENT OF TRANSPORTATION  
98 JUL 28 PM 4:08  
DCA/T SECTION



THE ASSEMBLY  
STATE OF NEW YORK  
ALBANY



IVAN C. LAFAYETTE  
34th District

ALBANY OFFICE.  
Room 824  
Legislative Office Building  
Albany, New York 12248  
(5 18) 455-4545  
FAX (518) 4554547

DISTRICT OFFICE:  
33-46 92nd Street  
Suite 1 W  
Jackson Heights, New York 11372  
(718) 457-0384  
FAX (718) 335-8254

CHAIRMAN  
Subcommittee on Auto Insu  
  
COMMITTEES  
Rules  
Majority Steering  
Voyage and Men's  
Bank  
Insurance  
Transportation

June 29, 1998

The Honorable Rodney Slater,  
Secretary  
U.S. Department of Transportation  
400 Seventh Street, SW  
Washington, D.C. 20590

Re: 1998 U.S.-Brazil Combination Service Proceeding  
Docket No. OST-98-3863

Dear Secretary Slater:

I am writing in support of having Delta Airlines gain the air service rights between New York's JFK and Sao Paulo, Brazil and Montevideo, Uruguay beginning October 1, 1998.

Delta Airlines is a major presence in New York. It offers convenient service to points throughout the U.S., Europe and Canada. Delta has also helped the New York region grow economically, as well as helping it with international business, travel, cultural activities, etc.

I have been assured that Delta will provide convenient, reliable nonstop service to Brazil and one stop, single plane service to Uruguay.

All of these items will help to enhance competition, especially against foreign carriers that dominate the New York-Brazil market.

Thank you for your consideration in this matter.

Sincerely,

IVAN C. LAFAYETTE  
Member of Assembly

ICL/mt



U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

400 Seventh St S W  
Washington D C 20590

JUL 24 1998

The Honorable Diane Wilkerson  
Massachusetts State Senator  
State House, Boston, MA 021334053

Dear Ms. Wilkerson:

Thank you for your letter to Secretary Slater in support of air transportation from Boston and New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 US-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from Boston on a Boston-New York-Brazil-Uruguay routing. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

Sincerely,

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



COMMONWEALTH OF MASSACHUSETTS  
**MASSACHUSETTS SENATE**  
 STATE HOUSE, BOSTON 02 133- 1053

SENATOR DIANNE **WILKERSON**

SECOND SUFFOLK DISTRICT

ROOM 312C

TEL. (6 17) 722- 1673

FAX (6 17) 722-1079

June 29, 1998

The Honorable Rodney Slater  
 Secretary of Transportation  
 400 Seventh Street, SW  
 Washington, D.C. 20590

RE: **DOCKET NO. OST-98-3863**

Dear Secretary Slater:

I write you to support Delta Airlines' proposal to operate direct-air service from Boston's Logan Airport via New York (JFK) to Sao Paolo, Brazil and Montevideo, Uruguay. By approving Delta's application for route authority to serve Boston-Brazil/Uruguay the Department of Transportation will provide a direct benefit to the millions of travelers, shippers and businesses in the Northeast region.

As you know, the Boston area is a major center for international business. As a State Senator in Boston, I represent a large population of Latinos as well as others interested in business opportunities the service would help facilitate. This route will be important to many of my constituents. The air transport market between the United States and Brazil is tightly controlled and we must seize upon every opportunity to expand and strengthen the ties between our country, South America's largest economy and Uruguay, an important and growing economy in the region. As an extensive market with continued growth potential, Brazil represents one of our country's more promising opportunities. In addition, Boston's educational and financial resources position her to foster this growth.

I urge you to select Delta for the operation of this route. Their convenient and reliable service has earned them the opportunity to expand in Boston. Thank you for your time and thoughtful consideration regarding this matter.

Sincerely,

A handwritten signature in cursive script that reads "Dianne Wilkerson".

Dianne Wilkerson  
 State Senator  
 Second Suffolk District

480710-009



U.S. Department of  
Transportation  
Office of the Secretary  
of Transportation

JUL 24 1998

400 Seventh St S W  
Washington, D C 20590

The Honorable Robert A. Havem  
Massachusetts State Senator  
State House, Boston, MA 02133-1053

Dear Mr. Havem:

Thank you for your letter to Secretary Slater in support of air transportation from Boston and New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3 863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from Boston on a Boston-New York-Brazil-Uruguay routing. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

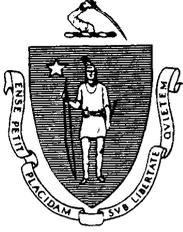
As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Charles A. Hunnicutt".

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



COMMONWEALTH OF MASSACHUSETTS  
 MASSACHUSETTS SENATE  
 STATE HOUSE, BOSTON 02 133- 1053

SENATOR ROBERT A. HAVERN  
 4TH MIDDLESEX DISTRICT  
 ROOM 513, STATE HOUSE  
 TEL (6 17) 722- 1432

COMMITTEES:  
 TRANSPORTATION  
 (CHAIRMAN)  
 COMMERCE AND LABOR  
 (VICE CHAIRMAN)  
 WAYS AND MEANS

June 25, 1998

The Honorable Rodney Slater  
 Secretary  
 U.S. Department of Transportation  
 400 Seventh Street, SW  
 Washington, D.C. 20590

Dear Mr. Slater:

It has come to my attention that an opportunity exists for Delta Air Lines to be awarded direct air service rights between Boston (Logan International), New York (JFK), and Sao Paulo, Brazil and Montevideo, Uruguay. I urge you to support Delta Air Lines in their request for this service. It is a great opportunity for not only Delta Air Lines to expand their services, but it gives Boston as well as the state of Massachusetts an opportunity to gain direct service to Brazil and Uruguay.

I strongly support Delta Air Lines in their attempt to be awarded this great air service. Delta Air Lines has not only established a major presence at its Boston and New York hubs, it offers convenient service to points throughout the United States, Europe, and Canada. Clearly this is one of our nation's premiere gateways, and primary source of international travel in the region.

Awarding Delta with this prized route would be beneficial to all members of DOT as well as all travelers. The transportation hub alone has helped the Boston region grow to be the major center for international business, development of travel, trade, tourist, as well as many others. --

Allowing Delta this opportunity would enhance their ability to provide convenient service. Delta Air Lines will provide reliable air service. Travelers as well as shippers can depend upon Delta's service. This service will add to Delta's great reputation and help regions strengthen ties with South America, especially Brazil. Once again, I strongly urge you to support Delta Air Lines by awarding Delta with this unique air service opportunity.

Thank you for your support of this service.

Sincerely,

Robert A. Havern  
 State Senator  
 Fourth Middlesex District



U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

400 Seventh St S W  
Washington, D C 20590

JUL 24 1998

The Honorable Peter F. Vallone  
New York City Council  
City Hall  
New York, NY 10007

Dear Mr. Vallone:

Thank you for your letter to Secretary Slater in support of air transportation from New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-S-27, the Department instituted the *1998 US-Brazil Combination Service Case*, Docket OST-98-3 863, to-select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from New York with service beyond Brazil to Uruguay. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

Sincerely,

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



THE COUNCIL  
OF  
THE CITY OF NEW YORK  
CITY HALL  
NEW YORK, N.Y. 10007

PETER F. VALLONE  
SPEAKER

TELEPHONE  
212-788-7210

June 26, 1998

The Honorable Rodney Slater  
Secretary of Transportation  
400 7<sup>th</sup> Street, S.W.  
Washington, DC. 20590

**RE: 1998 U.S.-Brazil Combination Service Proceeding, Docket OST-98-3863**

Dear Secretary Slater:

I am writing to request that you give consideration to Delta Air Lines' application for route authority to serve New York-Brazil/Uruguay. As you know, the U.S.-Brazil air transport market is tightly controlled by bilateral agreement, and opportunities to expand service are rare.

Delta has established a major presence at its New York City hub, which has helped the city build upon its role as the center for international business. As one of the nation's premiere gateways and the primary source of international travel in the region, the hub at JFK already offers convenient service to points throughout the U.S., Europe, and Canada.

I hope the Department of Transportation will take into consideration the importance of strengthening the New York region's ties with Brazil and Uruguay, which will directly benefit millions of travelers, shippers, and businesses. Enhanced service through New York will also increase the ability to compete with foreign carriers that currently dominate this market.

Thank you for your consideration on this important matter.

Very truly yours,

Peter F. Vallone  
Speaker  
New York City Council



U.S. Department of  
Transportation  
Office of the Secretary  
of Transportation

Assistant Secretary

400 Seventh St, S.W.  
Washington, D C 20590

JUL 24 1998

The Honorable Joseph L. Bruno  
Majority Leader  
New York State Senate  
Albany, NY 12247

Dear Mr. Bruno:

Thank you for your letter to Secretary Slater in support of air transportation from New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from New York with service beyond Brazil to Uruguay. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

Sincerely,

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



THE SENATE  
STATE OF NEW YORK  
ALBANY 12247

JOSEPH L. BRUNO  
PRESIDENT PRO TEM  
MAJORITY LEADER

(518) 455-3191

July 2, 1998

Honorable Rodney Slater  
Secretary of Transportation  
United States Department of Transportation  
400 7th Street, SW  
Washington, DC 20590

Docket No. OST-98-3863

Dear Secretary Slater :

I am writing to you in support of the application submitted by Delta Air Lines for authority to initiate direct service from New York (JFK) to Sao Paulo, Brazil and Montevideo, Uruguay. I understand that seven new frequencies are being awarded for service to begin on October 1, 1998.

Delta Air Lines has established a major presence at John F. Kennedy Airport and offers convenient and reliable service to cities throughout the United States, Europe and Canada from the New York area. I am confident that Delta will continue to offer the same level of service on the proposed non-stop flights from New York to Brazil.

As you are aware, some international markets are tightly controlled, such as is the case with Brazil and other Latin America cities, and opportunities to introduce new service from U. S. carriers to this area are rarely available. I, along with other New York State leaders, agree that awarding of the New York to Brazil service proposed by Delta Air Lines would provide a very positive economic impact on New York's economy and would help to promote competition in this market between the U. S. and Brazil. Additionally, the increased competition would provide a significant benefit to the traveling public and would strengthen ties between the Northeast U. S. and Latin America.

I thank you in advance for your serious and thoughtful consideration of the Delta Air Lines proposal and the benefits it will provide the traveling public.

Sincerely,

  
Joseph L. Bruno

JLB/nk



U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

Assistant Secretary

400 Seventh St, SW  
Washington, D C 20590

JUL 24 1998

The Honorable Martin Connor  
Minority Leader  
New York State Senate  
Albany, NY 12247

Dear Mr. Connor:

Thank you for your letter to Secretary Slater in support of air transportation from New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted *the 1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from New York with service beyond Brazil to Uruguay. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

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I appreciate your interest in this matter.

Sincerely,

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Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



THE SENATE  
STATE OF NEW YORK  
ALBANY 12247

MARTIN CONNOR  
MINORITY LEADER

July 1, 1998

The Honorable Rodney Slater  
Secretary  
U. S. Department of Transportation  
400 Seventh Street, SW  
Suite 10200  
Washington, DC 20590

Re: Docket No. OST-98-3863

Dear Mr. Secretary:

As the Senate Minority Leader for the State of New York, I am writing to urge you to select the application filed by Delta Air Lines for route authority to provide service from John F. Kennedy International Airport in New York City to Sao Paulo, Brazil.

New York City is the business and tourism capital of the world, and John F. Kennedy is an important international gateway for individuals traveling to the United States. The JFK International Airport is celebrating its 50th anniversary this year and is currently undergoing a \$5 billion redevelopment. New York has benefited from its relationship with Delta Air Lines which now serves more cities from Kennedy than any other airline. This proposed expansion by Delta to Brazil and Uruguay from New York would only further promote international development of the region and benefit millions of travelers and businesses both here and abroad.

In addition, tourism studies show that there is a significant demand for service between New York City and Sao Paulo. These studies estimate that in 1997 over 656,000 airline passengers traveled between New York City and Brazil. As well, New York in the past year has exported over \$1.2 billion in goods alone to Brazil.

It is for these reasons that I respectfully recommend that you allow Delta Air Lines to offer a non-stop service between JFK Airport and Brazil. Thank you for your time and consideration.

Very truly yours,

Martin Connor





U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

400 Seventh St S W  
Washington, D C 20590

JUL 24 1998

The Honorable Francis L. Marini  
Massachusetts State House of Representatives  
State House, Boston, MA 02133-1054

Dear Mr. Marini:

Thank you for your letter to Secretary Slater in support of air transportation from Boston and New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from Boston on a Boston-New York-Brazil-Uruguay routing. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

As is our normal practice, I am placing a copy of your letter and my response in Docket OST-98-3863 and in the file for contacts outside the record of the case.

I appreciate your interest in this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Charles A. Hunnicutt" with a stylized flourish at the end.

Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



*The Commonwealth of Massachusetts*  
*House of Representatives*  
*State House, Boston 02133-1054*

**FRANCIS L. MARINI**  
STATE REPRESENTATIVE  
MINORITY WHIP

June 29, 1998

6TH PLYMOUTH DISTRICT  
DUXBURY • HANSON • PEMBROKE  
ROOM 124  
TEL. (6 17) 722-2 100  
Rep.FrancisMarini@house.state.ma.us

The Honorable Rodney Slater  
Secretary of Transportation  
400 7th Street, S.W.  
Washington, D.C. 20590

Re: Docket OST-98-3 863

Dear Secretary Slater:

I am writing in support of Delta Air Lines' application for authority to serve the Boston-New York-Brazil/Uruguay air route. The U.S.-Brazil air transport market is tightly controlled and opportunities to introduce new service are rare, thus, given Delta's excellent record of service, I am respectfully requesting that Delta be awarded this air route by the Department of Transportation.

Delta, a convenient and reliable air service, has the ability to competently meet all the need requirements of this particular route. Delta has established a major presence at its Boston and New York (JFK) hubs and offers convenient service to points throughout the U.S., Europe, and Canada.

I believe a Delta operated Boston -New York Brazil/Uruguay route is the appropriate choice for the Department of Transportation. The transportation hub has helped the Boston region grow to become a major center for international business by developing travel, trade, commerce, and tourism in the Boston area. Delta, if granted a Boston - New York-Brazil/Uruguay route, will continue to promote the international appeal of the Boston region which will benefit millions of travelers, shippers, and businesses.

In closing, thank you for your time and consideration and I respectfully request that Delta be granted approval for a U.S.-Brazil route.

Sincerely,

Francis L. Marini  
State Representative  
Minority Whip



U.S. Department of  
Transportation

Office of the Secretary  
of Transportation

400 Seventh St S W  
Washington DC 20590

JUL 24 1998

The Honorable Joseph C. Sullivan  
Massachusetts State House of Representatives  
State House, Boston, MA 02 133- 1054

Dear Mr. Sullivan:

Thank you for your letter to Secretary Slater in support of air transportation from Boston and New York to Brazil and Uruguay. The Secretary has requested that I respond to your letter.

By Order 98-5-27, the Department instituted the *1998 U.S.-Brazil Combination Service Case*, Docket OST-98-3863, to select an air carrier to operate seven weekly frequencies available for U.S.-Brazil combination services effective October 1, 1998. Delta Air Lines is one of four applicants for such authority and has proposed to operate service from Boston on a Boston-New York-Brazil-Uruguay routing. Since Delta's application is one of several applications pending before the Department for the available authority, I am sure you can understand that I cannot comment on the merits of any application. I assure you, however, that we will consider all relevant factors in making our decision.

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Sincerely,

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Charles A. Hunnicutt  
Assistant Secretary for Aviation  
and International Affairs



The Commonwealth of Massachusetts  
 House of Representatives  
 State House, Boston 02133-1054

JOSEPH C. SULLIVAN  
 REPRESENTATIVE  
 5TH NORFOLK DISTRICT  
 51 WEST STREET  
 BRAINTREE, MA 02184  
 TEL. (617) 643-0163

House Chairman  
 Committee on  
 Transportation  
 ROOM 443, STATE HOUSE  
 TEL. (617) 722-2460

June 26, 1998

The Honorable Rodney Slater  
 Secretary  
 United States Department of Transportation  
 400 7th Street, SW  
 Washington, D.C. 20590

RE: 1998 U.S.-Brazil Combination Service Proceeding, Docket OST-98-3863

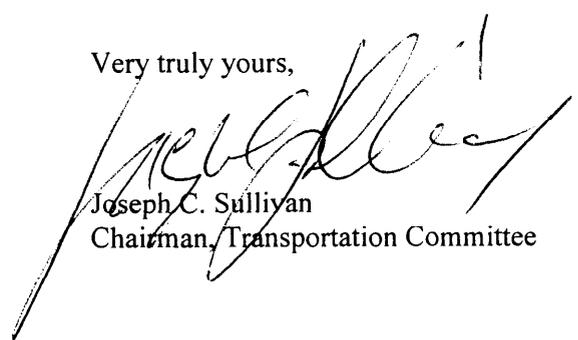
Dear Secretary Slater:

I am writing to express my strong support of Delta Airlines' request to operate a Boston air traffic route to Brazil and Uruguay, via New York City. As you may know, the United States and Brazil have had a very limited travel agreement, which poses a considerable constraint on the number of commercial passenger flights between these two countries. However, as of October 10 of this year, a newly forged agreement will allow one additional daily flight between the U.S. and Brazil.

Of all the competing airlines, Delta is the only carrier planning to offer service to Brazil from Boston and New York, which are two of the most important business and financial centers in the United States. The city of Boston and the entire Commonwealth of Massachusetts are experiencing a period of tremendous growth, which places the entire Northeast region in a position to take advantage of this desirable air route. Such an agreement would only enhance business opportunities and the travel and tourism industry between these two major U.S. markets and the hub of South American trade and commerce.

Therefore, I respectfully request that you favorably consider Delta Airlines' application to offer daily flights to Brazil and Uruguay, via Boston and New York. Thank you for consideration in this matter.

Very truly yours,

  
 Joseph C. Sullivan  
 Chairman, Transportation Committee